## NEW YORK CITY

## Real Estate THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER OUTNAL OVERING QUEENS MANHATTAN, BROOKLYN, BRONX AND STATEN ISLAND

## INCLUDES RECENT SALE OF 23-23 BORDEN AVE. FOR \$5.3 MILLION

## **Belyi of Greiner-Maltz completes Queens transactions totaling \$7.8m**

QUEENS, NY Dmitri Belyi, a 15-year veteran broker at Greiner-Maltz, recently completed the final third of



Dmitri Belyi

a string of sales transactions totaling \$7.8 million.

The first transaction dating back to 2005 was the sale of a 10,000 sff vacant property of M1-3 zoned land at 38-40 11th St., which was sold to Roman Zaks Jewelry Tool Manufacturing Co. for \$500,000. This same site at 38-40 11th St., Long Island City, was then re-sold by Belyi in 2007 for \$2 million, a price which reflected the possibility of re-zoning and the rapidly gentrifying Long Island City market.

The cash infusion from this sale allowed for the third transaction, when Belyi introduced Zaks to a 50,000 s/f loft building at 23-23 Borden Ave., Long



23-23 Borden Ave., Long Island City, Queens

Island City, at a sale price of \$5.3 million

The chain of transactions has now come to an end with over 20,000 s/f of excess loft space at 23-23 Borden Ave. in the Long Island City area having been leased by Belyi at an average asking rent of \$14.00 per

s/f to companies like Warner Bros.
The combination of Belyi's persistence, a rising market, careful

sistence, a rising market, careful property selection, and a faithful customer, ended up creating a chain of transactions which reflect well on the strong market dynamics of Lone Island City.